# Metro Vancouver home sales set record pace in June 

VANCOUVER, B.C. - July 3, 2015 - Last month was the highest selling June, and the second highest overall monthly total, on record for the Real Estate Board of Greater Vancouver (REBGV).

The REBGV reports that residential property sales in Metro Vancouver* reached 4,375 on the Multiple Listing Service ${ }^{\circledR}$ (MLS®) in June 2015. This represents a 28.4 per cent increase compared to the 3,406 sales recorded in June 2014, and an increase of 7.9 per cent compared to the 4,056 sales in May 2015.

Last month's sales were 29.1 per cent above the 10 -year sales average for the month. It's the fourth straight month with over 4,000 sales, which is a first in the REBGV's history. The previous highest number of residential home sales was 4,434, recorded in May 2005.
"Demand in our detached home market continues to drive activity across Metro Vancouver," Darcy McLeod, REBGV president said. "There were more detached home sales in the region last month than we've seen during the month of June in more than 10 years."

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently $\$ 694,000$. This represents a 10.3 per cent increase compared to June 2014.
"Housing market activity comes in cycles; we're in an up cycle right now that looks similar to the mid-2000s," McLeod said. "It would be easy to point to one factor that's causing this cycle, but the truth is that it's a number of different factors.
"Conditions today are being driven by low interest rates, a declining supply of detached homes, a growing population, a provincial economy that's outperforming the rest of Canada, pent-up demand from previous years and, perhaps most importantly, the fact that we live in a highly desirable region," McLeod said.

New listings for detached, attached and apartment properties in Metro Vancouver totalled 5,803 in June. This represents an 8.7 per cent increase compared to the 5,339 new listings reported in June 2014.
"We're seeing a steady stream of new listings entering the market, but the overall number of homes for sale is not keeping up with buyer demand," McLeod said.

The total number of properties currently listed for sale on the region's MLS® is 12,181, a 23.9 per cent decline compared to June 2014 and a 1.3 per cent decline compared to May 2015. This is the lowest active listing total for June since 2006.

The sales-to-active-listings ratio in June was 35.9 per cent. This is the highest that this ratio has been in Metro Vancouver since June 2006. A seller's market typically occurs when this ratio exceeds 20 per cent for a sustained period of time.
"The competition in today's market means that buyers have less time to make decisions," McLeod said. "Given this, it's important to work with your REALTOR® to gain insight into the local market, to get quick access to new MLS® listings, to develop a buying strategy that meets your needs and risk appetite, and to receive other services and protections that come from having professional representation."

Sales of detached properties in June 2015 reached 1,920, an increase of 31.3 per cent from the 1,462 detached sales recorded in June 2014, and a 74.2 per cent increase from the 1,102 units sold in June 2013. The benchmark price for a detached property in Metro Vancouver increased 14.8 per cent from June 2014 to $\$ 1,123,900$.

Sales of apartment properties reached 1,774 in June 2015, an increase of 35.6 per cent compared to the 1,308 sales in June 2014, and an increase of 66.1 per cent compared to the 1,068 sales in June 2013. The benchmark price of an apartment property increased 5.3 per cent from June 2014 to $\$ 400,200$.

Attached property sales in June 2015 totalled 681, an increase of 7.1 per cent compared to the 636 sales in June 2014, and a 44.3 per cent increase from the 472 attached properties sold in June 2013. The benchmark price of an attached unit increased 7.1 per cent between June 2014 and 2015 to $\$ 506,900$.
*Editor's Note: Areas covered by Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, New Westminster, Pitt Meadows, Maple Ridge, and South Delta.
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The real estate industry is a key economic driver in British Columbia. In 2014, 33,116 homes changed ownership in the Board's area, generating $\$ 2.136$ billion in economic spin-off activity and an estimated 16,227 jobs. The total dollar value of residential sales transacted through the MLS® system in Metro Vancouver totalled $\$ 27.3$ billion in 2014. The Real Estate Board of Greater Vancouver is an association representing nearly 12,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service ${ }^{\circledR}$. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

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| Property Type | Area | Benchmark Price | Price Index | 1 Month Change \% | 3 Month Change \% | 6 Month Change \% | 1 Year Change \% | 3 Year Change \% | 5 Year Change \% | 10 Year Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential / Composite | Lower Mainland | \$610,800 | 172.2 | 1.2\% | 4.4\% | 7.5\% | 8.6\% | 10.0\% | 17.0\% | 65.1\% |
|  | Greater Vancouver | \$694,000 | 181.6 | 1.4\% | 5.0\% | 8.4\% | 10.3\% | 12.0\% | 20.6\% | 73.4\% |
|  | Bowen Island | \$614,800 | 133.3 | 2.4\% | 3.9\% | 4.3\% | 4.8\% | -1.6\% | -1.2\% | 25.2\% |
|  | Burnaby East | \$657,200 | 181.4 | 2.3\% | 6.8\% | 10.1\% | 10.9\% | 15.0\% | 21.7\% | 73.6\% |
|  | Burnaby North | \$588,000 | 176.7 | 1.8\% | 4.7\% | 8.3\% | 8.3\% | 12.1\% | 20.2\% | 69.7\% |
|  | Burnaby South | \$643,500 | 181.9 | 0.9\% | 4.2\% | 6.3\% | 9.1\% | 10.6\% | 21.4\% | 74.2\% |
|  | Coquitlam | \$582,400 | 172.3 | 1.1\% | 5.4\% | 8.5\% | 11.4\% | 13.9\% | 20.2\% | 66.0\% |
|  | Ladner | \$614,400 | 170.9 | 2.1\% | 6.8\% | 9.6\% | 12.3\% | 11.3\% | 18.0\% | 66.6\% |
|  | Maple Ridge | \$414,600 | 140.1 | 1.0\% | 2.9\% | 4.6\% | 5.9\% | 5.7\% | 3.9\% | 36.8\% |
|  | New Westminster | \$404,300 | 172.2 | 2.0\% | 4.4\% | 6.4\% | 6.7\% | 7.9\% | 14.1\% | 63.4\% |
|  | North Vancouver | \$754,400 | 170.2 | 0.8\% | 3.8\% | 8.8\% | 11.4\% | 14.0\% | 20.0\% | 63.3\% |
|  | Pitt Meadows | \$424,400 | 155.3 | 0.3\% | 4.3\% | 6.2\% | 8.4\% | 13.4\% | 11.0\% | 51.1\% |
|  | Port Coquitlam | \$446,700 | 158.3 | 0.9\% | 6.1\% | 7.2\% | 9.9\% | 10.2\% | 12.3\% | 52.7\% |
|  | Port Moody | \$586,200 | 162.1 | 1.0\% | 3.5\% | 7.5\% | 9.7\% | 14.5\% | 15.3\% | 55.9\% |
|  | Richmond | \$650,900 | 188.6 | 1.6\% | 5.3\% | 8.8\% | 10.4\% | 10.2\% | 18.2\% | 81.5\% |
|  | Squamish | \$448,300 | 146.1 | -0.1\% | 2.8\% | 7.7\% | 10.3\% | 14.9\% | 10.3\% | 39.8\% |
|  | Sunshine Coast | \$370,800 | 129.9 | 0.9\% | 4.3\% | 5.3\% | 4.1\% | -0.2\% | -4.3\% | 23.1\% |
|  | Tsawwassen | \$705,000 | 176.6 | 2.5\% | 7.9\% | 11.1\% | 15.2\% | 13.5\% | 20.9\% | 69.5\% |
|  | Vancouver East | \$723,800 | 212.0 | 2.2\% | 6.6\% | 9.6\% | 11.9\% | 16.5\% | 31.4\% | 102.9\% |
|  | Vancouver West | \$940,900 | 198.3 | 1.1\% | 4.4\% | 8.4\% | 10.7\% | 14.4\% | 26.1\% | 85.5\% |
|  | West Vancouver | \$1,919,600 | 206.0 | 1.6\% | 5.7\% | 14.6\% | 12.0\% | 16.8\% | 42.9\% | 96.6\% |
|  | Whistler | \$521,200 | 121.1 | -0.4\% | 4.0\% | 6.4\% | 12.2\% | 8.1\% | 0.8\% | 17.2\% |
| Single Family Detached | Lower Mainland | \$891,800 | 189.4 | 1.5\% | 5.7\% | 10.1\% | 12.2\% | 14.6\% | 28.2\% | 83.0\% |
|  | Greater Vancouver | \$1,123,900 | 207.3 | 1.7\% | 6.7\% | 11.9\% | 14.8\% | 16.7\% | 34.4\% | 100.1\% |
|  | Bowen Island | \$614,800 | 133.3 | 2.4\% | 3.9\% | 4.3\% | 4.8\% | -1.6\% | -1.2\% | 25.2\% |
|  | Burnaby East | \$902,900 | 201.9 | 3.4\% | 9.1\% | 14.6\% | 14.8\% | 18.7\% | 34.7\% | 90.7\% |
|  | Burnaby North | \$1,148,500 | 222.1 | 2.6\% | 8.2\% | 14.4\% | 15.3\% | 21.2\% | 43.8\% | 115.0\% |
|  | Burnaby South | \$1,178,500 | 225.6 | 1.4\% | 7.5\% | 11.8\% | 15.8\% | 16.0\% | 44.4\% | 117.1\% |
|  | Coquitlam | \$861,200 | 190.8 | 1.9\% | 6.7\% | 11.7\% | 15.0\% | 19.2\% | 32.2\% | 84.9\% |
|  | Ladner | \$726,500 | 175.3 | 1.9\% | 7.6\% | 10.3\% | 14.6\% | 13.5\% | 21.4\% | 71.2\% |
|  | Maple Ridge | \$505,100 | 143.9 | 1.2\% | 3.9\% | 5.7\% | 7.1\% | 8.6\% | 8.0\% | 41.5\% |
|  | New Westminster | \$789,300 | 195.8 | 2.7\% | 9.3\% | 13.4\% | 13.8\% | 15.6\% | 29.4\% | 85.9\% |
|  | North Vancouver | \$1,176,600 | 187.3 | 0.8\% | 5.9\% | 12.6\% | 16.2\% | 20.1\% | 32.2\% | 78.7\% |
|  | Pitt Meadows | \$560,500 | 158.0 | 1.2\% | 5.4\% | 7.3\% | 10.0\% | 12.5\% | 12.3\% | 54.1\% |
|  | Port Coquitlam | \$662,100 | 176.6 | 2.4\% | 8.8\% | 13.1\% | 15.5\% | 17.0\% | 24.0\% | 72.1\% |
|  | Port Moody | \$1,005,600 | 185.7 | 1.4\% | 7.1\% | 9.8\% | 11.9\% | 18.8\% | 29.0\% | 81.0\% |
|  | Richmond | \$1,144,700 | 229.6 | 1.5\% | 6.4\% | 11.5\% | 16.5\% | 14.2\% | 32.8\% | 121.8\% |
|  | Squamish | \$591,100 | 157.1 | -0.4\% | 1.6\% | 8.7\% | 9.5\% | 15.3\% | 20.9\% | 46.1\% |
|  | Sunshine Coast | \$368,800 | 129.2 | 0.9\% | 4.4\% | 5.1\% | 4.2\% | -0.3\% | -4.8\% | 22.6\% |
|  | Tsawwassen | \$866,600 | 186.6 | 2.2\% | 8.9\% | 12.2\% | 17.2\% | 17.0\% | 27.4\% | 76.7\% |
|  | Vancouver East | \$1,093,900 | 241.8 | 2.2\% | 7.8\% | 12.8\% | 19.2\% | 26.6\% | 52.2\% | 133.6\% |
|  | Vancouver West | \$2,599,700 | 266.9 | 1.8\% | 6.2\% | 11.7\% | 15.0\% | 17.8\% | 46.4\% | 159.4\% |
|  | West Vancouver | \$2,320,400 | 220.6 | 1.3\% | 6.3\% | 15.7\% | 12.6\% | 19.1\% | 52.2\% | 109.5\% |
|  | Whistler | \$1,008,500 | 139.6 | -1.5\% | 0.3\% | 5.4\% | 5.0\% | 16.6\% | 10.9\% | 31.9\% |

HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales
- $x$ Month/Year Change \%: Percentage change of index over a period of $x$ month(s)/year(s)

In January 2005, the indexes are set to 100.

| Property Type | Area | Benchmark Price | Price Index | 1 Month Change \% | 3 Month Change \% | 6 Month Change \% | 1 Year Change \% | 3 Year Change \% | 5 Year Change \% | 10 Year Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Townhouse | Lower Mainland | \$418,300 | 151.4 | 0.7\% | 3.2\% | 4.9\% | 5.1\% | 4.5\% | 6.1\% | 46.7\% |
|  | Greater Vancouver | \$506,900 | 163.8 | 1.2\% | 4.5\% | 5.9\% | 7.1\% | 8.3\% | 11.6\% | 57.7\% |
|  | Burnaby East | \$455,000 | 163.2 | 3.1\% | 4.3\% | 6.4\% | 7.3\% | 7.8\% | 12.3\% | 60.0\% |
|  | Burnaby North | \$436,600 | 162.8 | 1.2\% | 6.4\% | 7.0\% | 4.9\% | 8.9\% | 9.1\% | 53.9\% |
|  | Burnaby South | \$437,000 | 156.8 | 0.8\% | 6.5\% | 2.1\% | 2.6\% | 3.2\% | 7.2\% | 52.4\% |
|  | Coquitlam | \$414,200 | 152.2 | 0.3\% | 2.3\% | 3.9\% | 6.6\% | 8.3\% | 8.1\% | 45.2\% |
|  | Ladner | \$493,100 | 163.4 | 0.9\% | 5.6\% | 7.7\% | 6.8\% | 9.2\% | 13.6\% | 55.3\% |
|  | Maple Ridge | \$282,400 | 137.2 | 1.4\% | 0.5\% | 1.2\% | 4.1\% | 2.5\% | -1.4\% | 31.5\% |
|  | New Westminster | \$441,900 | 166.0 | 1.8\% | 4.7\% | 6.3\% | 8.1\% | 10.2\% | 16.2\% | 60.1\% |
|  | North Vancouver | \$650,100 | 155.6 | 2.6\% | 4.6\% | 7.8\% | 7.4\% | 9.1\% | 9.7\% | 50.8\% |
|  | Pitt Meadows | \$363,100 | 157.1 | 1.0\% | 8.0\% | 9.6\% | 12.7\% | 12.7\% | 11.1\% | 52.8\% |
|  | Port Coquitlam | \$397,400 | 150.7 | -0.5\% | 4.4\% | 5.1\% | 6.3\% | 6.3\% | 6.5\% | 42.8\% |
|  | Port Moody | \$447,400 | 151.2 | 1.0\% | 3.1\% | 4.0\% | 7.5\% | 8.9\% | 7.7\% | 43.0\% |
|  | Richmond | \$546,900 | 176.8 | 1.3\% | 3.9\% | 6.1\% | 7.7\% | 8.5\% | 13.6\% | 71.7\% |
|  | Squamish | \$384,900 | 139.7 | 1.3\% | 6.2\% | 7.0\% | 7.7\% | 25.5\% | 7.8\% | 39.7\% |
|  | Tsawwassen | \$488,100 | 161.3 | 1.6\% | 5.1\% | 10.3\% | 10.5\% | 5.4\% | 10.3\% | 53.3\% |
|  | Vancouver East | \$562,100 | 185.3 | 0.2\% | 5.5\% | 6.1\% | 5.6\% | 7.7\% | 17.4\% | 71.3\% |
|  | Vancouver West | \$805,500 | 182.2 | 1.6\% | 4.4\% | 6.5\% | 7.7\% | 13.0\% | 21.6\% | 76.9\% |
|  | Whistler | \$530,300 | 141.8 | 1.7\% | 6.3\% | 8.0\% | 11.4\% | 12.5\% | 18.7\% | 41.8\% |
| Apartment | Lower Mainland | \$359,800 | 157.1 | 0.7\% | 2.3\% | 4.1\% | 4.3\% | 4.8\% | 5.9\% | 48.5\% |
|  | Greater Vancouver | \$400,200 | 160.9 | 0.8\% | 2.5\% | 4.5\% | 5.3\% | 6.6\% | 8.1\% | 51.8\% |
|  | Burnaby East | \$426,300 | 161.8 | -2.5\% | 2.0\% | 1.6\% | 3.9\% | 16.3\% | 5.0\% | 52.6\% |
|  | Burnaby North | \$357,000 | 150.9 | 1.1\% | 0.4\% | 2.3\% | 2.2\% | 4.7\% | 6.0\% | 44.8\% |
|  | Burnaby South | \$409,200 | 164.3 | 0.5\% | 1.5\% | 3.1\% | 5.7\% | 7.8\% | 11.4\% | 56.3\% |
|  | Coquitlam | \$272,700 | 150.1 | -0.2\% | 4.1\% | 4.7\% | 6.9\% | 5.6\% | 5.0\% | 43.8\% |
|  | Ladner | \$342,200 | 162.2 | 4.0\% | 5.5\% | 9.1\% | 9.0\% | 5.4\% | 10.6\% | 61.7\% |
|  | Maple Ridge | \$172,300 | 124.4 | -0.9\% | 0.2\% | 3.0\% | 0.5\% | -4.6\% | -8.1\% | 20.5\% |
|  | New Westminster | \$288,000 | 164.0 | 1.7\% | 2.2\% | 3.5\% | 3.4\% | 4.4\% | 8.0\% | 55.3\% |
|  | North Vancouver | \$370,600 | 150.8 | 0.2\% | 0.1\% | 3.1\% | 5.3\% | 5.6\% | 6.5\% | 45.3\% |
|  | Pitt Meadows | \$255,500 | 151.0 | -1.0\% | 0.7\% | 2.6\% | 4.1\% | 17.1\% | 10.6\% | 46.3\% |
|  | Port Coquitlam | \$236,300 | 140.1 | 0.1\% | 3.4\% | -0.1\% | 4.9\% | 3.7\% | 0.8\% | 34.8\% |
|  | Port Moody | \$354,900 | 147.9 | 0.2\% | -1.1\% | 6.3\% | 6.9\% | 11.2\% | 6.9\% | 42.3\% |
|  | Richmond | \$362,600 | 153.1 | 1.4\% | 3.4\% | 5.3\% | 2.0\% | 3.2\% | 1.7\% | 46.1\% |
|  | Squamish | \$278,300 | 134.0 | 1.2\% | 4.4\% | 9.3\% | 29.2\% | 5.0\% | -4.9\% | 30.6\% |
|  | Tsawwassen | \$352,200 | 148.5 | 3.6\% | 5.2\% | 8.7\% | 9.4\% | 3.6\% | 2.5\% | 48.1\% |
|  | Vancouver East | \$330,300 | 182.2 | 2.5\% | 4.4\% | 4.8\% | 2.9\% | 5.4\% | 9.6\% | 72.7\% |
|  | Vancouver West | \$528,000 | 170.9 | 0.4\% | 2.6\% | 5.6\% | 7.5\% | 10.7\% | 14.2\% | 57.1\% |
|  | West Vancouver | \$646,300 | 141.2 | 4.4\% | 1.4\% | 4.6\% | 5.9\% | 1.9\% | -0.1\% | 37.5\% |
|  | Whistler | \$270,300 | 88.6 | -1.4\% | 5.4\% | 7.9\% | 31.1\% | 9.2\% | -24.0\% | -15.3\% |

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- $x$ Month/Year Change \%: Percentage change of index over a period of $x$ month(s)/year(s)

In January 2005, the indexes are set to 100.
Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes
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Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver \& Fraser Valley Real Estate Board.
MULTIPLE LISTING SERVICE
The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN


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| е／и | $\begin{array}{\|c\|} \hline \mathrm{E} / \mathrm{L} \\ 00 \mathrm{~L} \angle \mathrm{Sg} \$ \\ \mathrm{E} / \mathrm{L} \end{array}$ | $\begin{gathered} 000^{\prime} \cdot 60 / 2 \\ \text { e/c } \\ \text { 000'sel'zs } \end{gathered}$ | 0sz＇t8＋\＄ 009＇sl6\＄ 000＇008＇z\＄ | ost＇ot\＆s LZt＇se9s 000＇866s | $\begin{aligned} & \mathrm{e} / \mathrm{u} \\ & \mathrm{e} / \mathrm{u} \end{aligned}$ 000'068\$ | e／u <br> 0Gガ $29 \varepsilon \$$ 00S＇$\angle 9 力 \$$ | $\begin{array}{\|c\|} \hline 000^{\prime} \text { zles } \\ 0000^{\prime} 8 s s \\ 000^{\prime} z 0^{\prime} \text { 's } \end{array}$ | 009＇608s 000＇8L L S $009^{\circ} 065$ | $\begin{aligned} & \hline 0 t^{\prime} \angle Z Z S \\ & 000^{\circ} 68 \varepsilon \$ \end{aligned}$ $000 ' s t s \$$ | 889＇198\＄ 000＇0z9s 000＇slo＇ls | $\begin{gathered} \hline 009 ' z 62 \$ \\ \text { e/u } \\ 0089698 \\ \hline \end{gathered}$ |  | e／u | $\begin{gathered} \mathrm{e} / \mathrm{u} \\ \mathrm{e} / \mathrm{u} \\ \text { 0os }{ }^{0699} \end{gathered}$ |  | 000＇098\＄ <br> 0000＇0zs <br> 000＇GL6S |  |  |
| $\begin{gathered} 808^{\prime} 1 \\ 989 \\ 29)^{\prime}+ \end{gathered}$ | $9 r$ | $\begin{gathered} 12 \\ 6 \\ \boxed{6} \end{gathered}$ | $\begin{aligned} & 2 t+ \\ & k \\ & G \angle L \end{aligned}$ | $\begin{aligned} & \text { stl } \\ & \text { os } \\ & \angle \iota \end{aligned}$ | $\begin{aligned} & 8 \\ & 8 \\ & 8 \\ & \hline 9 \end{aligned}$ | $\begin{aligned} & 0 \tau \\ & \stackrel{\varepsilon}{1} \end{aligned}$ | $\begin{aligned} & \downarrow \downarrow \\ & \varepsilon \downarrow \downarrow \\ & 99 \downarrow \end{aligned}$ | $\begin{aligned} & \dagger z \\ & 92 \end{aligned}$ | $\begin{aligned} & 8 \varepsilon \\ & \varepsilon t \\ & 8 t \end{aligned}$ | $\begin{aligned} & \downarrow 6 \\ & \angle t \\ & q \varepsilon \downarrow \end{aligned}$ | 82 | $\begin{aligned} & 8 \varepsilon \\ & 19 \\ & 18\llcorner \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 2 \\ & 2 \end{aligned}$ | $\begin{gathered} 01 \\ c \\ 0< \end{gathered}$ | $\begin{aligned} & \angle 9 \\ & 19 \\ & 9 \neq \end{aligned}$ | $\begin{aligned} & 061 \\ & 66 \\ & 66 \\ & z 6 \end{aligned}$ |  | əuns |
| e／u | 000＇zqz\＄ <br> 000＇68t\＄ <br> 000＇666s |  | 00S＇t0S\＄ <br> 8\＆L＇ $988 \$$ <br> 000＇888＇乙\＄ | $\begin{array}{\|l\|l\|} \hline 000 \text { 'zı\& } \\ 000 \text { '9899 } \end{array}$ ooo'00z' is | $\begin{gathered} \text { e/u } \\ \text { e/u } \\ \text { osz'ogst } \end{gathered}$ | e／u <br> 006 6L加 009＇699s |  |  | $\begin{aligned} & \hline 9 z 9^{\prime} \angle \varepsilon z \$ \\ & 000^{\prime} 968 \$ \end{aligned}$ $0<8^{\circ} 099 \$$ |  | $\begin{gathered} 000 ' 9085 \\ \text { p/u } \\ 00 c^{9088} \end{gathered}$ | 000＇01Z\＄ <br> 000＇9zعs <br> 00s＇09s\＄ | $\begin{aligned} & \text { E/u } \\ & \text { e/u } \\ & \text { e/u } \end{aligned}$ | $\begin{gathered} 0006958 \\ \text { eos } \\ \text { 009z88 } \end{gathered}$ |  |  |  | Stoz |
| $\begin{gathered} 009^{\prime} \downarrow \\ \varepsilon \varepsilon \varepsilon^{\prime} \\ \varepsilon \quad L^{\prime} \downarrow \end{gathered}$ | 02 | $\angle z$ | ${ }^{2} \mathrm{og}$ | ${ }^{\square 6}$ | $\begin{aligned} & 9 \\ & z 1 \\ & 69 \end{aligned}$ | $\begin{aligned} & \downarrow 1 \\ & 1 \varepsilon \\ & \downarrow \varepsilon \end{aligned}$ | $\downarrow\llcorner$ | $\begin{aligned} & 0 \varepsilon \\ & 9 \downarrow \\ & 6 \varepsilon \end{aligned}$ | $\downarrow \varepsilon$ |  | 601 | г |  | เع | $\begin{aligned} & 86 \\ & \varepsilon 9 \end{aligned}$ | $\begin{aligned} & \text { t81 } \\ & 601 \end{aligned}$ |  | Kew |
| e／u | $\begin{aligned} & \text { e/u } \\ & \text { e/u } \\ & \text { e/u } \end{aligned}$ |  | 000＇tsss 00t＇2968 oos＇ 196 ＇zs | 006＇z88s 000＇sz८s 8ャ0＇88て＇し\＄ | $\begin{gathered} \text { e/u } \\ \text { e/u } \\ 000 ' s 685 \end{gathered}$ | E／U 006＇tz $\ddagger$ 000＇g99s |  | $006^{6} 6 \angle 8$ 000＇00t\＄ $000^{\prime} 990^{\prime}$＇s | oos＇ 192 s s $188^{\prime}$ Izt $\$$ 000＇6998 | 0s6＇6Lts 000＇$\varepsilon 29 \$$ 000＇t9z＇1 $\$$ | $\begin{gathered} \text { 000'szes } \\ \mathrm{e} / \mathrm{u} \end{gathered}$ $000^{\prime} 088$ | 006＇6izs 006＇6zs 000＇8tss | e／u | 000＇89६\＄ <br> e／u <br> 009＇298\＄ | 000 ＇zres 000＇6iss 000＇0688 |  |  |  |
|  | $\begin{aligned} & 6 \downarrow \\ & 8 \downarrow \end{aligned}$ | $\begin{aligned} & 9 \downarrow \\ & \varepsilon \downarrow \end{aligned}$ | $\begin{aligned} & 299 \\ & 88 \\ & 982 \end{aligned}$ | ${ }^{66}$ | 901 | $\begin{aligned} & 8 \downarrow \\ & \angle z \\ & z t \end{aligned}$ | $\begin{aligned} & 061 \\ & \angle 14 \\ & 882 \end{aligned}$ | $\begin{aligned} & \angle \varepsilon \\ & \xi z \end{aligned}$ | s 9 | $\begin{aligned} & 021 \\ & 19 \\ & 99 \end{aligned}$ | 601 $\varepsilon$ $\varepsilon$ |  | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & \hline \end{aligned}$ | 92 | $\begin{aligned} & 08 \downarrow \\ & 99 \\ & 66 \end{aligned}$ | $\begin{aligned} & \llcorner\llcorner 2 \\ & 96 \\ & \angle \angle L \end{aligned}$ |  | əuns |
|  |  |  |  |  | $\underbrace{\text { seoo əulusuns }}$ | Ys！urenbs |  |  | $\underbrace{-\quad \text { Men！nbo }{ }^{\mu} \mathrm{Mo}_{\mathrm{d}}}$ |  | $\mathrm{C}^{2}$ |  | $\underbrace{\text { fino－spue｜s｜}}$ | 0 <br> 0 <br> 0 <br> 0 <br> 0 <br> 0 <br> 5 <br> 5 |  |  |  | IZ |


|  |  | $\left\lvert\, \begin{array}{ccc} \underset{\sim}{M} & \infty & \underset{\infty}{\infty} \\ \underset{\sim}{\infty} & \infty & \underset{\sim}{n} \end{array}\right.$ | $\frac{\text { ®0 }}{}$ | ¢00 | $\stackrel{\text { ® }}{\text { ¢ }}$ | $\left\lvert\, \begin{array}{ccc} \underset{N}{N} & \infty & \underset{\sim}{N} \\ \underset{N}{\infty} & \infty \\ \underset{N}{\prime} \end{array}\right.$ | $\frac{\square}{\text { ® }}$ | $\left\|\right\|$ | $\frac{\square}{\text { ® }}$ |  | $\frac{\text { º }}{\text { c }}$ | （61 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | － | 幺 $\begin{gathered}\text { ¢ }\end{gathered}$ |  | ¢ m ¢ ¢ ¢ | กำ | ¢－\％i |  | $\stackrel{\sim}{\sim} \stackrel{\sim}{\sim}$ |  | $\stackrel{\circledR}{\square} \stackrel{\varrho}{\sim}$ |  |  |
|  |  | $\stackrel{\circ}{\sim} \stackrel{\sim}{\sim}$ |  | $\stackrel{\infty}{\sim}$ |  | $\stackrel{\otimes}{\stackrel{\circ}{\sim}}$ |  |  |  | $\underset{\sim}{\text { ¢ }}$ ¢ $\bar{\infty}$ |  |  |
|  | － | が | ¢ั | $\underset{\sim}{\sim} \stackrel{\text { ® }}{\sim}$ |  | $\stackrel{\sim}{\sim} \stackrel{\infty}{\sim}$ |  | $\stackrel{\bar{\infty}}{\stackrel{\infty}{\sim}} \stackrel{\stackrel{\infty}{\sim}}{\stackrel{\infty}{\sim}}$ | $\begin{array}{ccc} \stackrel{\circ}{6} & \stackrel{\rightharpoonup}{6} & \stackrel{\rightharpoonup}{6} \\ \hline \end{array}$ |  | 号 |  |
|  | ииィィ | \％¢ ¢ | ¢ ¢ ¢－¢－¢ | $\stackrel{\sim}{\sim}$ ハ | $\begin{array}{ccc} \stackrel{\circ}{N} & \stackrel{\circ}{\circ} & \circ \\ \stackrel{\circ}{\infty} \end{array}$ | ～098 |  | $\begin{array}{lc} \hat{N} \\ \stackrel{\sim}{\sim} \\ \underset{\sim}{c} \\ \hline \end{array}$ | ̊ㅡㅅ ले ஃ̊ | $\stackrel{\infty}{\underset{\sim}{\sim}} \underset{\sim}{\infty}$ |  |  |
|  | oulysuns | ํㅜㄴ 0 |  | $\stackrel{( }{\square}$ 앋 |  | $\stackrel{\sim}{\sim} \stackrel{\sim}{\sim}$ |  | 建 ¢ ¢ ¢ |  | 令 | $\stackrel{\circ}{\circ}$ |  |
|  | Us！umbs | ハ～～～ | $\stackrel{\circ}{\stackrel{\circ}{\mathrm{m}} \stackrel{\circ}{\mathrm{~m}} \stackrel{\circ}{\mathrm{~N}}}$ | 요 |  | $\bar{\sim} \stackrel{m}{\sim}$ |  | 芯 ${ }_{\sim}^{\circ}$ 은 | $\stackrel{\circ}{\mathrm{N}} \stackrel{\circ}{\infty} \stackrel{\circ}{\circ}$ | $\underset{\sim}{\text { I }} \stackrel{n}{\sim}$ | $\stackrel{\circ}{\circ}$ |  |
|  | риощи | $\stackrel{\circ}{\text { ¢ }}$ | ®๐ คे స్ర | $\stackrel{\infty}{\sim}$ 윤 ¢్ల |  | $\underset{\sim}{\text { ¢ }}$ |  |  | ※ㅇㅇ 읃 |  | 哈 |  |
|  |  | ®ッチ |  | ～ッダロ | คेำ |  | $\left\|\begin{array}{ccc} \stackrel{\circ}{0} & \circ & \circ \\ \hat{0} & \infty & \vdots \\ \hline \end{array}\right\|$ | 충 ${ }_{\sim}^{\sim}$ O |  | $\stackrel{\text { ざ }}{\sim} \stackrel{\text { c }}{\sim}$ |  |  |
|  | $\xrightarrow{+1000}$ | 人 088 | ○으 స్టి ¿̊ | ¢ ¢ ¢ |  | is |  | ¢్ల్ల）\％¢ ¢ | $\stackrel{\circ}{\circ} \stackrel{\circ}{\mathrm{C}} \stackrel{\circ}{\mathrm{~L}}$ |  |  |  |
| （ㄷ） |  | 茫 © ¢ ¢ |  | $\stackrel{\cong}{\circ}$ ¢ $¢$ |  | 人 的 $\%$ |  | $\underset{\sim}{\text { N }} \underset{\sim}{\sim}$ |  | $\stackrel{\circ}{\stackrel{\circ}{\square}} \stackrel{\circ}{\text { ® }} \underset{\sim}{\circ}$ | ¢ ¢ ¢ ¢ ¢ |  |
|  | $\underbrace{-}$ | $8 \wedge$ |  | \％ํ ก |  | フ $\bigcirc$ ¢ | $\begin{array}{ccc} \stackrel{\circ}{\circ} & \text { ¿े } \\ \stackrel{\circ}{\circ} & \stackrel{\circ}{c} \\ \hline \end{array}$ |  |  |  |  | － |
|  | － | 웃 ํํㅇ |  | 욧 |  | 웃 in is |  | $\stackrel{\stackrel{\circ}{\sim}}{\sim}$ |  | 웓 원～ |  | \％ |
|  | Inロ－spuejsI | $\bigcirc 00$ | ถัำ ธ์ ¢ | $\bigcirc \bigcirc 0$ |  | $\bar{\sim} 00$ | ¢）으ํ | ¢－ 0 | ¢ั¢ \％ั ट็ | 8 ～ 0 |  | ¢ |
|  | 47nOS－E7／OZ | $\stackrel{N}{\sim}=0$ |  | 깓 | ¢ ¢ ¢ ¢ ¢ ¢－ | n ₹ $\quad$－ | \％\％¢ั స్లे | 䢊 ำ |  |  | ¢ั | 先 |
|  | welt！nboo | ¢ | 会 | Nิ ¢ ¢ |  | $\stackrel{\infty}{\sim}$ ¢ 욷 |  | N N ¢ ¢ ¢ ¢ | ¢ัำ $\stackrel{\circ}{\text { ¢ }}$ | $\underset{\sim}{\text { ¢\％}}$ | $\stackrel{\circ}{\circ}$ | ¢ |
|  | rquung |  | $\stackrel{\circ}{\mathrm{N}} \stackrel{\circ}{\circ} \text { ลㅇ }$ | $\stackrel{\circ}{\sim} \stackrel{m}{\sim}$ ¢ |  | 춘）\％ |  | $\stackrel{\circ}{\stackrel{\circ}{m}} \stackrel{\infty}{\sim} \stackrel{\infty}{\sim}$ |  | $\stackrel{\substack{\sim \\ \sim}}{\sim}$ | $\begin{array}{ccc} \circ \circ \\ \text { Oㅇ } \\ \text { in } \\ \hline \end{array}$ | E |
|  |  |  |  |  |  |  |  |  |  |  |  | tings represent a |
|  | $\sqrt{\|r\| c c c}$ | $\stackrel{0}{5}$ | $\stackrel{\stackrel{1}{\sim}}{\underset{N}{\prime}}$ |  | $\stackrel{10}{\dot{N}}$ | $\stackrel{\text { ¢ }}{\substack{1}}$ | ＋ |  |  |  |  |  |

Listing \& Sales Activity Summary


|  | Listings |  |  |  | Sales |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | Col. 2 \& 3 | 5 | 6 | 7 | Col. 6 \& 7 | 9 | 10 | Col. 9 \& 10 |
|  | $\begin{gathered} \text { Jun } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { May } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { Jun } \\ 2015 \end{gathered}$ | Percentage Variance | $\begin{gathered} \text { Jun } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { May } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { Jun } \\ 2015 \end{gathered}$ | Percentage Variance | Apr 2014 Jun 2014 | Apr 2015 Jun 2015 | Percentage Variance |
| BURNABY |  |  |  | \% |  |  |  | \% |  |  | \% |
| DETACHED | 201 | 219 | 230 | 5.0 | 112 | 153 | 177 | 15.7 | 344 | 492 | 43.0 |
| ATTACHED | 139 | 133 | 141 | 6.0 | 99 | 109 | 96 | -11.9 | 244 | 310 | 27.0 |
| APARTMENTS | 290 | 300 | 364 | 21.3 | 190 | 184 | 244 | 32.6 | 513 | 637 | 24.2 |
| COQUITLAM |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 183 | 222 | 230 | 3.6 | 146 | 167 | 199 | 19.2 | 437 | 529 | 21.1 |
| ATTACHED | 65 | 62 | 84 | 35.5 | 61 | 63 | 56 | -11.1 | 154 | 179 | 16.2 |
| APARTMENTS | 130 | 141 | 195 | 38.3 | 57 | 98 | 130 | 32.7 | 206 | 330 | 60.2 |
| DELTA |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 73 | 79 | 75 | -5.1 | 70 | 68 | 75 | 10.3 | 198 | 225 | 13.6 |
| ATTACHED | 11 | 11 | 11 | 0.0 | 5 | 10 | 9 | -10.0 | 33 | 38 | 15.2 |
| APARTMENTS | 31 | 30 | 30 | 0.0 | 10 | 31 | 26 | -16.1 | 52 | 80 | 53.8 |
| MAPLE RIDGE/PITT MEADOWS |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 200 | 210 | 209 | -0.5 | 134 | 190 | 187 | -1.6 | 394 | 571 | 44.9 |
| ATTACHED | 55 | 88 | 75 | -14.8 | 51 | 68 | 71 | 4.4 | 150 | 223 | 48.7 |
| APARTMENTS | 57 | 59 | 95 | 61.0 | 38 | 32 | 45 | 40.6 | 100 | 111 | 11.0 |
| NORTH VANCOUVER |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 177 | 193 | 194 | 0.5 | 135 | 149 | 156 | 4.7 | 421 | 472 | 12.1 |
| ATTACHED | 54 | 66 | 56 | -15.2 | 47 | 56 | 61 | 8.9 | 129 | 175 | 35.7 |
| APARTMENTS | 160 | 168 | 141 | -16.1 | 94 | 123 | 120 | -2.4 | 257 | 352 | 37.0 |
| NEW WESTMINSTER |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 42 | 42 | 59 | 40.5 | 48 | 36 | 46 | 27.8 | 119 | 119 | 0.0 |
| ATTACHED | 16 | 16 | 17 | 6.3 | 9 | 17 | 13 | -23.5 | 32 | 47 | 46.9 |
| APARTMENTS | 162 | 152 | 151 | -0.7 | 78 | 109 | 109 | 0.0 | 221 | 319 | 44.3 |
| PORT MOODY/BELCARRA |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 54 | 52 | 39 | -25.0 | 36 | 39 | 33 | -15.4 | 93 | 111 | 19.4 |
| ATTACHED | 32 | 19 | 19 | 0.0 | 26 | 15 | 25 | 66.7 | 81 | 67 | -17.3 |
| APARTMENTS | 40 | 45 | 44 | -2.2 | 24 | 30 | 37 | 23.3 | 94 | 94 | 0.0 |
| PORT COQUITLAM |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 50 | 80 | 77 | -3.8 | 48 | 64 | 78 | 21.9 | 156 | 198 | 26.9 |
| ATTACHED | 43 | 44 | 55 | 25.0 | 43 | 34 | 34 | 0.0 | 105 | 97 | -7.6 |
| APARTMENTS | 56 | 95 | 99 | 4.2 | 38 | 57 | 55 | -3.5 | 95 | 170 | 78.9 |
| RICHMOND |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 284 | 298 | 349 | 17.1 | 166 | 224 | 238 | 6.3 | 455 | 715 | 57.1 |
| ATTACHED | 153 | 150 | 166 | 10.7 | 113 | 141 | 117 | -17.0 | 298 | 402 | 34.9 |
| APARTMENTS | 269 | 323 | 306 | -5.3 | 141 | 174 | 190 | 9.2 | 405 | 551 | 36.0 |
| SUNSHINE COAST |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 123 | 130 | 120 | -7.7 | 67 | 59 | 106 | 79.7 | 183 | 225 | 23.0 |
| ATTACHED | 18 | 13 | 3 | -76.9 | 8 | 12 | 8 | -33.3 | 11 | 33 | 200.0 |
| APARTMENTS | 35 | 10 | 10 | 0.0 | 8 | 5 | - | 80.0 | 21 | 23 | 9.5 |
| SQUAMISH |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 31 | 50 | 32 | -36.0 | 31 | 34 | 42 | 23.5 | 82 | 106 | 29.3 |
| ATTACHED | 13 | 26 | 20 | -23.1 | 20 | 31 | 27 | -12.9 | 44 | 77 | 75.0 |
| APARTMENTS | 7 | 17 | 15 | -11.8 | 6 | 14 | 18 | 28.6 | 24 | 49 | 104.2 |
| VANCOUVER EAST |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 245 | 288 | 256 | -11.1 | 177 | 206 | 221 | 7.3 | 530 | 647 | 22.1 |
| ATTACHED | 69 | 73 | 81 | 11.0 | 50 | 43 | 45 | 4.7 | 152 | 162 | 6.6 |
| APARTMENTS | 233 | 240 | 234 | -2.5 | 145 | 194 | 199 | 2.6 | 408 | 563 | 38.0 |
| VANCOUVER WEST |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 328 | 289 | 287 | -0.7 | 175 | 211 | 236 | 11.8 | 536 | 667 | 24.4 |
| ATTACHED | 118 | 117 | 106 | -9.4 | 71 | 94 | 88 | -6.4 | 199 | 285 | 43.2 |
| APARTMENTS | 734 | 724 | 734 | 1.4 | 442 | 502 | 557 | 11.0 | 1252 | 1543 | 23.2 |
| WHISTLER/PEMBERTON |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 46 | 35 | 51 | 45.7 | 16 | 20 | 17 | -15.0 | 36 | 56 | 55.6 |
| ATTACHED | 34 | 33 | 42 | 27.3 | 24 | 24 | 18 | -25.0 | 69 | 65 | -5.8 |
| APARTMENTS | 50 | 35 | 37 | 5.7 | 16 | 20 | 19 | -5.0 | 65 | 71 | 9.2 |
| WEST VANCOUVER/HOWE SOUND |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 166 | 183 | 216 | 18.0 | 94 | 98 | 102 | 4.1 | 252 | 309 | 22.6 |
| ATTACHED | 13 | 16 | 12 | -25.0 | 9 | 16 | 13 | -18.8 | 24 | 39 | 62.5 |
| APARTMENTS | 28 | 46 | 26 | -43.5 | 21 | 27 | 16 | -40.7 | 53 | 60 | 13.2 |
| GRAND TOTALS |  |  |  |  |  |  |  |  |  |  |  |
| DETACHED | 2203 | 2370 | 2424 | 2.3 | 1455 | 1718 | 1913 | 11.4 | 4236 | 5442 | 28.5 |
| ATTACHED | 833 | 867 | 888 | 2.4 | 636 | 733 | 681 | -7.1 | 1725 | 2199 | 27.5 |
| APARTMENTS | 2282 | 2385 | 2481 | 4.0 | 1308 | 1600 | 1774 | 10.9 | 3766 | 4953 | 31.5 |





